

CAPABILITIES & SELECTED WORK

GHERZI

# Gherzi Textil *Organisation AG*

Engineering, management and sustainability consulting for the textile industry since 1929.

ZURICH, SWITZERLAND

2026

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# Ninety-seven years of textile work, *in one document.*


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01 · AT A GLANCE

# Independent since 1929. *Founded in Zurich.*

Gherzi is a Swiss engineering and textile management consulting company. Its teams combine architecture, engineering and project management with strategy, sustainability and corporate finance, for manufacturers, merchants, brands, retailers, investors and public institutions.

| 95+ | 8,000+ | 80+ | 120 | 15 |
|---|---|---|---|---|
| Years in business | Completed projects | Countries with activity | Expert consultants | Global offices |



## *From field to shelf, fibers to retail.*

Gherzi works at every stage of the textile value chain, from fiber and polymer to finished garments, and on the plants, warehouses and industrial parks that serve it.

01 · WHAT WE DO

# Integrated consulting, *under a single roof.*

## Accelerate

Road maps, operational optimisation, regulatory navigation and ESG strategy, on the path to profitability and sustainability.

## Engineer

Architecture, engineering and project management for production plants, warehouses and industrial parks.

## Innovate

New technologies, digitalised processes and circular business models for a future-proof business.

### MANAGEMENT & OPERATIONS

- Strategy
- Sustainability
- Supply chain
- Operational improvement
- Product development
- Restructuring & turnaround

### CORPORATE FINANCE

- Mergers & acquisitions
- Partner search
- Succession planning & divestitures
- MBO / MBI
- Techno-economic due diligence

### ENGINEERING & LOGISTICS

- Feasibility & plant design
- Machinery selection & layout
- Architecture & utilities
- Logistics planning
- Tendering & commissioning
- Site supervision

# Headquartered in Zurich. *Working in more than 80 countries.*

## OFFICES

**Zurich**
Head office · Switzerland

**New York**
Gherzi Americas

**Nashville**
Americas

**São Paulo**
Brazil

**Berlin · Rottweil**
Gherzi Germany

**Istanbul**
Türkiye

**Cairo**
Egypt

**Mumbai**
Gherzi Consulting Engineers · India

## REPRESENTATION & PROJECT PRESENCE

Mexico · Peru · Chile · Argentina · United Kingdom · France · Italy · Morocco · Nigeria · Pakistan · Vietnam · China · Uzbekistan

Gherzi Americas connects clients across North, Central and South America with specialists throughout the organisation.

# Clients from fiber producer *to brand and retailer.*

| Fiber 1 | Machinery 2 | Textile 3 | Garmenting 4 | Brands & retail 5 |
|---|---|---|---|---|
| Reliance | DILO GROUP ENGINEERING FOR NONWOVENS | COATS | Sigvaris | MONCLER |
| ADITYA BIRLA GROUP | muratec | Marzotto GROUP | Li & Fung | DSQUARED² |
| UNIFI | Rieter | TENCATE materials that make a difference | Shahi Exports | Hugo Boss |
| Sateri | Eastman | BEXIMCO | Swiss Army | PVH |
| Cotton Incorporated | DOMO | Sefar | | VF Corp |
| | Lenzing | Vardhman | | Ralph Lauren |
| | | Arvind | | Ikea |
| | | Sutlej | | Le Coq Sportif |

# The partners of *Gherzi Textil Organisation.*

Engineering, business and industry experience, led from Zurich, Germany, India and the USA.



**Giuseppe Gherzi**



**Navdeep Sodhi**



**Laurent Aucouturier**



**Karim Shafei**



**Uday Gill**



**Hendrik van Delden**



**Anton Schumann**



**Robert P. Antoshak**



**David Uricoli**



**Robert van de Kerkhof**



**Mark Jarvis**

**120**

consultants and specialists worldwide

SOURCE: GHERZI.COM/ABOUT-US/TEAM



GHERZI
AMERICAS

02

# Gherzi *Americas*

Based in the Americas. Connected worldwide.

A DIVISION OF

**Gherzi Textil Organisation AG**

# Textile expertise. *Built around your business.*

We help textile and apparel companies evaluate investments, improve operating performance and develop sourcing strategies that hold up in practice.

WHAT ARE YOU WORKING THROUGH?

01
## Evaluating an investment
Test the assumptions before committing capital.

02
## Improving mill performance
Understand where operations can deliver more.

03
## Reviewing your sourcing
Assess the costs and risks behind your supply base.

04
## Meeting sustainability requirements
Determine what needs to change and what it will take.



### Advice that belongs on the factory floor, too.

We bring technical and commercial experience to the same conversation.

# Practical help with the decisions *that shape your business.*

## 01 Investment & business planning

Before committing capital, understand the commercial and operating assumptions behind the project.

Feasibility studies · Financial analysis · Acquisition and partner research

## 02 Manufacturing & operations

Examine the constraints affecting output, quality and cost, then establish a practical improvement program.

Textile engineering · Mill feasibility studies · Plant planning · Operational benchmarking

## 03 Markets & sourcing

Evaluate where to buy, where to sell and how changes in trade affect your position.

Market research · Sourcing strategy · Nearshoring · Trade and tariff analysis · Brand development

## 04 Sustainability & supply-chain diligence

Establish what the evidence supports and where the business needs to improve.

Traceability · Environmental programs · Social compliance · UFLPA and forced-labor diligence · Circularity

# People you can work with.



### Robert Antoshak
Managing Partner

Fiber markets, trade policy and sourcing strategy.



### Radhika Shrinivas
Partner

Business strategy and financial analysis.



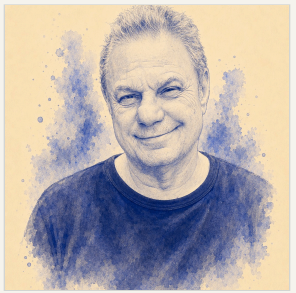
### David Uricoli
Partner

ESG, social compliance and supply-chain diligence.

## SPECIALIST EXPERIENCE. SHARED INDUSTRY KNOWLEDGE.



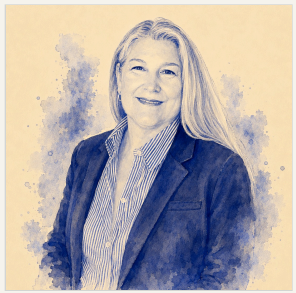
### Uday Gill
Manufacturing leadership and transformation



### Andrew Olah
Denim; founder, Kingpins Show



### Courtney Caneer-Williams
Global sourcing and innovation



### Christine Tymkiw
Fabric research and product innovation



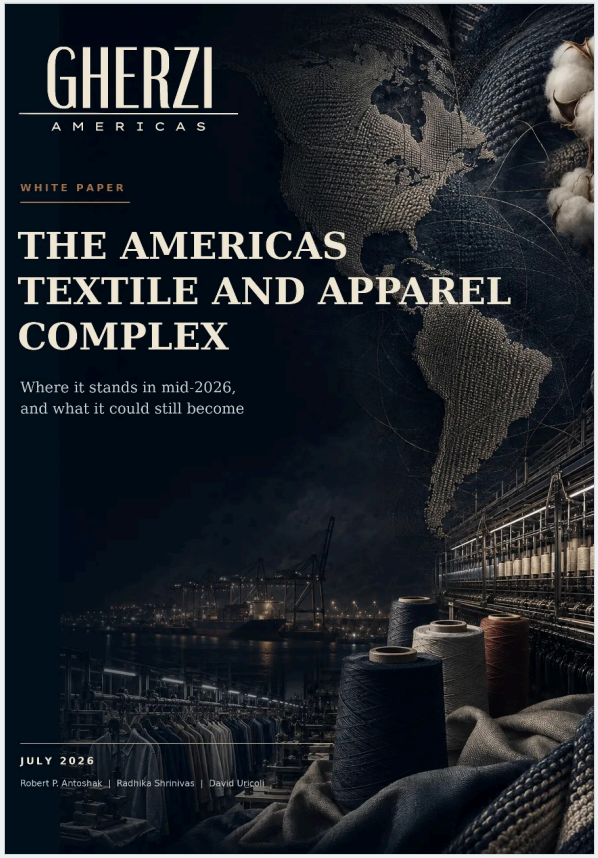
### Colleen Ahalt-Eagle
Materials and biodegradation research



### Amrin Sachathep
Turnarounds, spinning, technical textiles

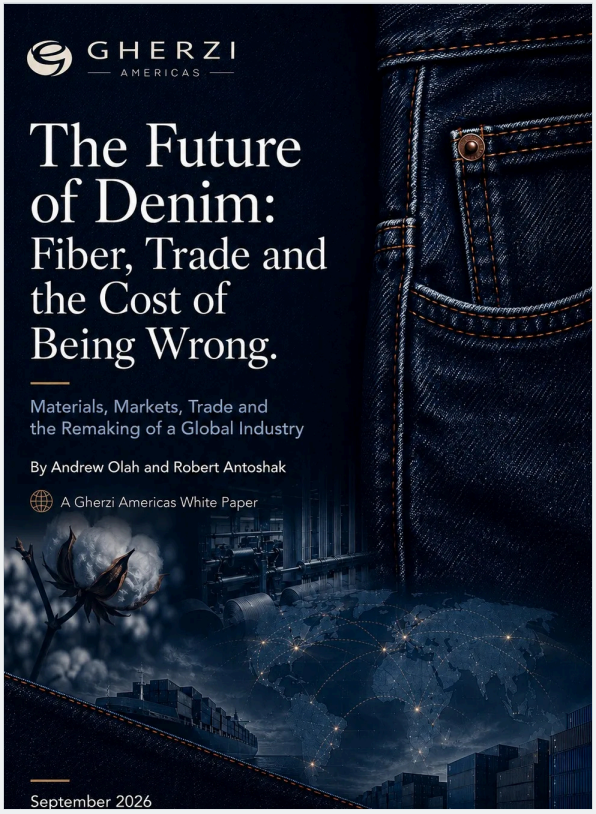
# No spin. *Well, some spinning.*

White papers, the Global Textile & Apparel Report, Gherzi Perspectives articles and podcasts, and a free market dashboard.



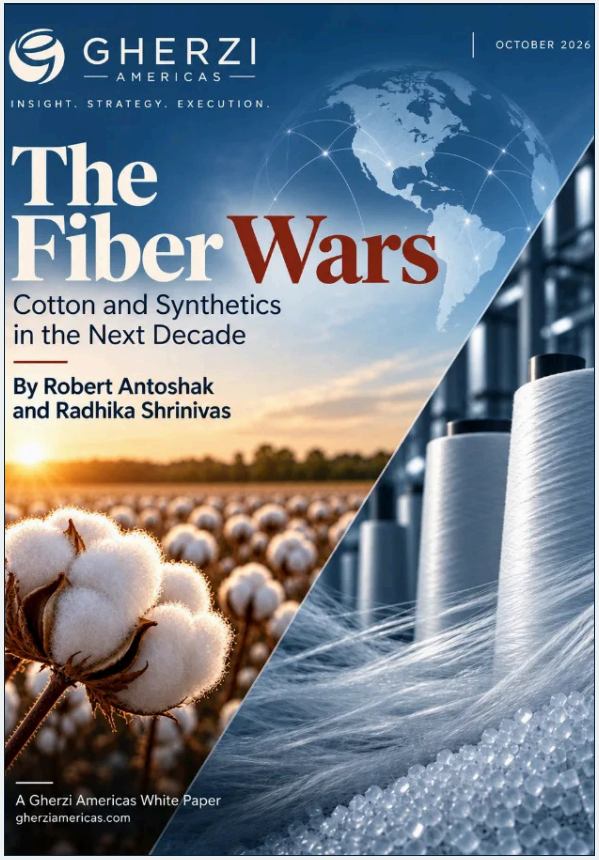

## The Americas Textile and Apparel Complex

July 2026 · 26 pages




## The Future of Denim: Fiber, Trade and the Cost of Being Wrong

September 2026 · 30 pages




## The Fiber Wars: Cotton and Synthetics in the Next Decade

October 2026 · 32 pages

1_Engineering + Architecture.JPG 80 %

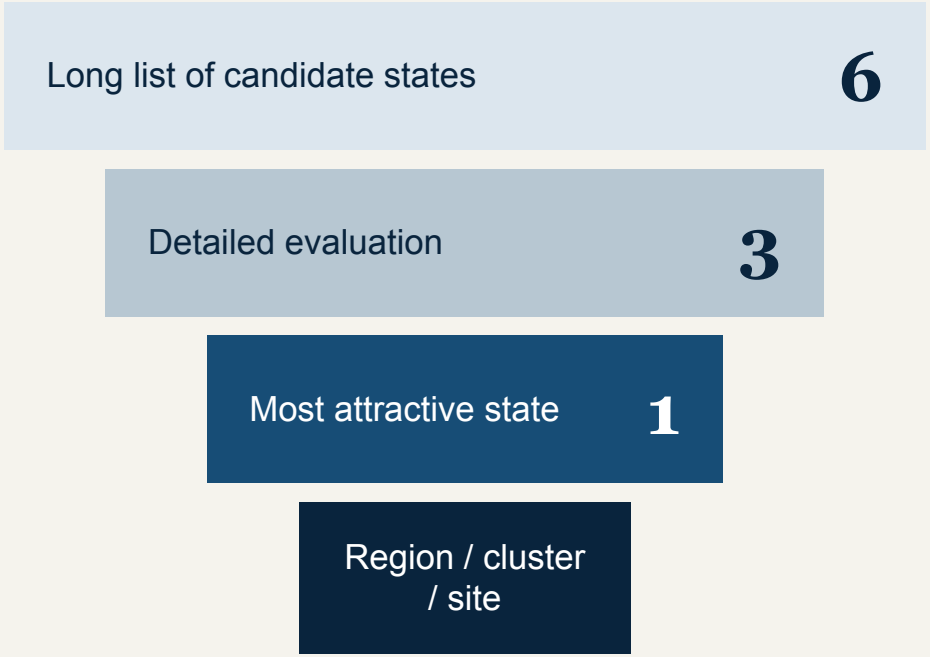



# 03 Selected work

Location studies, strategy, M&A, circularity, plant engineering and national sector programmes. A non-exhaustive selection.

# Finding the right state, region *and site for a new plant.*

Key success factors and filtering criteria are defined jointly with the client, then applied in stages, ending with visits to the shortlisted industrial clusters.




Typical duration: approx. 16 weeks

## GHERZI REFERENCES

| | |
|---|---|
| **Sigvaris** CH | New production unit in the US, including engineering |
| **Sefar** CH | New production unit in Mexico, including engineering |
| **Rieter** CH | Location search for a new production unit in India |
| **Sutlej** IN | Location for a fabric mill in Viet Nam |
| **Lantal** UK/CH | EU country for an additional production site |

# Where a new fiber or yarn can win, *and how to enter.*

Gherzi maps the evolving textile added-value chain, analyses inter-fiber competition across filament, short staple and long staple, and derives the product segments and market-entry strategy that follow.

### Lenzing
Austria

Market attractiveness of Lyocell and entry strategy by segment.

### UNIFI
USA

Competitive positioning.

### Eastman
USA

Market evaluation of cellulosic fiber applications.

### DOMO
Europe

Market strategy for a newly developed fiber.

### Vardhman
India

Worldwide market for spun yarn and its product segments.

### Li & Fung
Hong Kong

Sustainable sourcing strategy.

# Finding the shareholder, partner *or strategic alliance.*

| Phase 1 | Phase 2 | Phase 3 | Phase 4 |
|---|---|---|---|
| Investment and partnership profile; NDA | Long list, prioritisation, profiles, short list | Contact parties; non-binding offer, MoU or LoI | Support of the investor's due diligence |

## GHERZI REFERENCES

**TenCate** · NL
New shareholder for the outdoor fabric division

**Le Coq Sportif** · FR
Successful search for a new partner and shareholder

**Kermel** · FR
New partner and shareholder to scale up the business

**Arvind** · IN
Partner search for technical textiles and composites

### Privileged access to brands and retailers through Gherzi's engineering and consulting practice.

Hugo Boss, Moncler, DSQUARED2, Li & Fung, PVH, VF Corp, Ralph Lauren and Ikea, among others. As a founding member of the EU ReHubs initiative, Gherzi also works alongside Inditex, Decathlon and H&M.

# Recycling projects, *from feasibility to construction supervision.*

**01** Recycled fiber processing plant: basic and detailed engineering
Leading textile conglomerate, India · 2020–21

**02** Evaluation of a recycled PA66 fiber project: collection, sorting, chemical recycling
Leading PA66 producer, EU · 2020–21

**03** Techno-economic due diligence of a recycled fiber processing mill
Global sustainable innovation fund, NL · 2021

**04** Diversification into mechanical and thermal recycling
Leading textile machinery manufacturer, India · 2021

**05** Technical evaluation and cost modelling of recycled-yarn technology
Circular textile start-up, USA · 2021

**06** Feasibility of recycling hubs for the valorisation of textile waste
Apex industry association, EU · 2020

**07** Market study and techno-economic feasibility of a recycled fiber project
Leading textile manufacturer, CH · 2021

**08** Design engineering and construction supervision, post-consumer PET recycling (150 t/d)
Leading fiber producer, India · 2020

**09** Analysis of mechanical, thermal and chemical recycling technologies
Leading textile manufacturer, DE · 2020

**10** Business model for recycled fiber scale-up and go-to-market
Leading fiber producer, EU · 2020

# Plants in Georgia, USA *and Querétaro, Mexico.*




## Sigvaris

Peachtree City, USA

Expansion of the existing plant: yarn covering, knitting, garmenting, clean-room production and warehouse.

**8,015 m²**
Built-up area

Architecture, structure, utilities, logistics · GC tendering & commissioning · Project management



## Monosuisse

Querétaro, Mexico

New production site for PA66 monofilament, built in two stages.

**11,100 m²**
7,600 m² + 4,400 m² extension

Architecture, structure, utilities, logistics · GC tendering & commissioning · Project management





03 · ENGINEERING & LOGISTICS

# Warehouses planned around material flow.

## Hugo Boss

Metzingen, Germany

Central warehouse. Logistics planning, utilities, permits, tenders, commissioning and site supervision.

**6,500 m²**
Floor area

**83,000 m³**
Volume

## Giordano S.p.A.

Italy

Mail-order house sized for current stock and more than 10% annual growth: 9 pallet aisles, 12 picking lines, laser-guided AGVs.

**34,000 m²**
Floor space

**32,000**
Pallets at stage 2

# Dyeing, finishing and technical textiles.



## E. Boselli

Como, Italy

**13,500 m²**
Floor area · 97,000 m³

New dyeing and finishing plant. Architecture, utilities, permits, tenders, commissioning and site supervision.

## Sefar

Suzhou, China

Weaving, finishing and making-up of filtration fabrics, including clean room. Basic engineering, site development, project management and supervision.

**14,600 m²**
Built-up area

## BWK

Geelong, Australia

Wool scouring and combing plant, from architecture to site supervision.

**25,000 m²**
Floor area · 175,000 m³

# Expanding plants, *and powering them.*



## Sefar / Monotex
Sighișoara, Romania

Extension of a technical textiles plant: basic engineering, site development, project management.

**19,400 m²**



## Photovoltaic plant
Sefar / Monotex, Romania

Technical assistance and project management for rooftop solar on the extended site.

**1.77 MW**



## Swiss Army
Thun, Switzerland

Washing and processing of army textiles and garments: technical design, machinery selection, layout, logistics and staffing.

**Process design**

03 · FROM THE FIELD

# World Cotton Day *Tashkent 2026*

Building Prosperity Across the Cotton Value Chain: Navdeep Sodhi, Partner, contributes Gherzi's expertise in Tashkent.

| | |
|---|---|
| **Where** | Hotel Hyatt Regency, Tashkent, 7 October 2026 |
| **With** | ICAC, the principal UN-recognized inter-government agency for the development of the cotton industry |
| **Record** | More than fifty projects in Azerbaijan, Tajikistan, Turkmenistan and Uzbekistan |



# National strategies, textile parks *and mills, on four continents.*

## Africa

**UNIDO**
Feasibility study for a cotton spinning mill in 11 sub-Saharan countries

**Kaduna Textile, Nigeria**
Restructuring strategy

**ARISE, Benin · EFI, Burkina Faso**
Multidisciplinary textile engineering

**Ghana · Côte d'Ivoire · C4+1**
FDI attraction and cotton transformation sector study

## South Asia

**Government of Tamil Nadu**
Feasibility, market and strategic planning for textile initiatives

**Baramati Hi-Tech · CLC Nagpur**
Textile park civil design and execution

**Shahi Exports · Vardhman · Trident**
Plant engineering and project management, India

**JAY JAY · STAR · Browns Fabric**
Textile engineering projects, Sri Lanka

## Europe & Middle East

**CarTexSax, Germany**
Strategy for the automotive textile supply chain in south-west Saxony

**Recycling Powerhouse**
Circular value streams and global recycling supply networks

**Textile Future of Syria**
Reigniting and scaling the cotton sector with industry partners

**ReHubs Europe**
Founding member of the EU textile recycling initiative

GHERZI

START A CONVERSATION

# Tell us what you're *working on.*


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